



Linens | Laundry | Logistics

- ) Fight Infection
- ) Track Inventory
- ) Enhance Image
- ) Reduce Costs

**Everything Fits.**



## What's your point of pain?

Today, keeping medical facilities clean and safe has never been more critical, especially with growing concerns about the spread of infection and the heightened focus on cost-effective, image-conscious healthcare. The pressure on decision makers to rein in costs without sacrificing quality or appearance is a constant battle.

The answer: partner with a specialty laundry provider whose goal is to help you reduce costs, improve productivity and enhance your image. A trusted partner who will use customer usage data, tracking and reporting to eliminate waste. A partner who will design a hassle-free inventory management program. A partner that guarantees that the right garments, in the right amounts, are cleaned right and delivered right on time. Someone, in short, who won't just work hard but work smart: Morgan Healthcare.

### About Morgan Healthcare

Morgan Healthcare is a division of Morgan Services, Inc., a family-owned textile company with a long and distinguished heritage in the specialty laundry field. We've been providing linen and uniform rental services for all types of facilities since 1887.

Hidden linen charges?

Inventory shortages?

Odors after cleaning?

Repairing snafus?

Infection control?

Chasing lost garments?

Billing disputes?

Non-responsive vendors?

*"Before working with Morgan, many times we'd get charged for a stain that wasn't even removed."*

**Trisha H.**  
Materials Manager,  
Surgery Center

## Clean smarter. Look smarter.

### A clean start is just the beginning

Every healthcare institution assumes a laundry provider is going to get their garments clean. Morgan Healthcare raises the bar by delivering the gold standard of cleaning. Your Morgan facility is certified by the Healthcare Laundry Accreditation Council (HLAC) – an independent third party that inspects our complete textile processing cycle, from handling and transporting soiled healthcare textiles, to in-plant processing, pressing, wrapping and delivery back to our customers.

And all Morgan facilities coast-to-coast are company-owned and operated – not franchised – meaning we share best practices, maintain the highest standards, have multiple quality control checkpoints, and ensure responsive service.

### Rental programs lower costs

Consider this: 72% of patients prefer cloth gowns vs. paper—and Morgan can provide you with cloth gown rental programs that can cost you up to 15% less! It's just one example of the value Morgan's full-service rental program offers. All of our products, from cloth gowns to scrubs and lab coats, are manufactured with the highest quality fabrics and laundered in our environmentally friendly facilities. It's the perfect outcome: your bottom line looks good while your patients feel good.

### Customer-driven support team

Morgan Healthcare Account Managers understand your needs and act as your single point of contact, leading your Morgan Team in managing the details of cleaning, replenishment, and logistics. That high level of support and expertise lets facilities focus their time and energy where it matters most: on enhancing patient care.



*Morgan is the first coast-to-coast linen and uniform laundry operation that TRSA (Textile Rental Services Assoc.) has certified to its Clean Green international standard.*

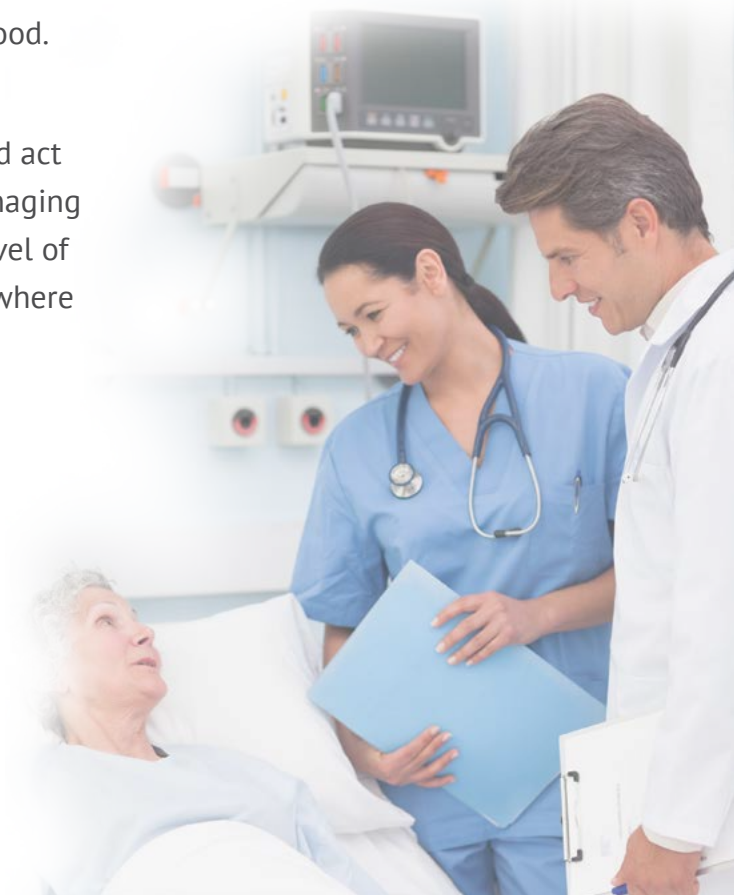


### Better tracking and reporting

Morgan's rental program uses real-time data that helps to eliminate waste, cut down on loss and streamline operations. We track the status, condition and location of inventory down to the individual garment.

Enjoy a higher level of inventory control as we carefully track garment usage using the latest RFID and barcode technology.

Morgan delivers the data you need whenever you need it by providing complete laundry history and inventory level of every product you use.



# Making you look good, from linen and uniform rentals to products for cleaning

Morgan Healthcare offers a comprehensive array of products and services to better manage your facility's appearance, cleanliness and infection control. Our rental programs are tailored to meet your needs, with a wide range of leading manufacturers to choose from.

## Lab Coat Program

Offers an easy, convenient way for your staff to follow proper cleaning protocols to reduce the spread of infection while maintaining the highest levels of professional appearance.

## Privacy Curtain Program

Designed to deliver greater infection control while safeguarding patient care, this comprehensive, cost-effective solution can help stop an overlooked source of infection before it spreads.

## Professional Apparel

A wide variety of fashion scrub shirts and pants, ladies V-neck tunics, slacks and pants, reversible scrubs, crossover tunics, raglan sleeve shirts and isolation wear.

## Patient Apparel

Broad selection of patient gowns—including "plus" sizes—with inherent flame retardant properties. Also exam gowns, robes, pajama pants and much more.

## Healthcare Linens

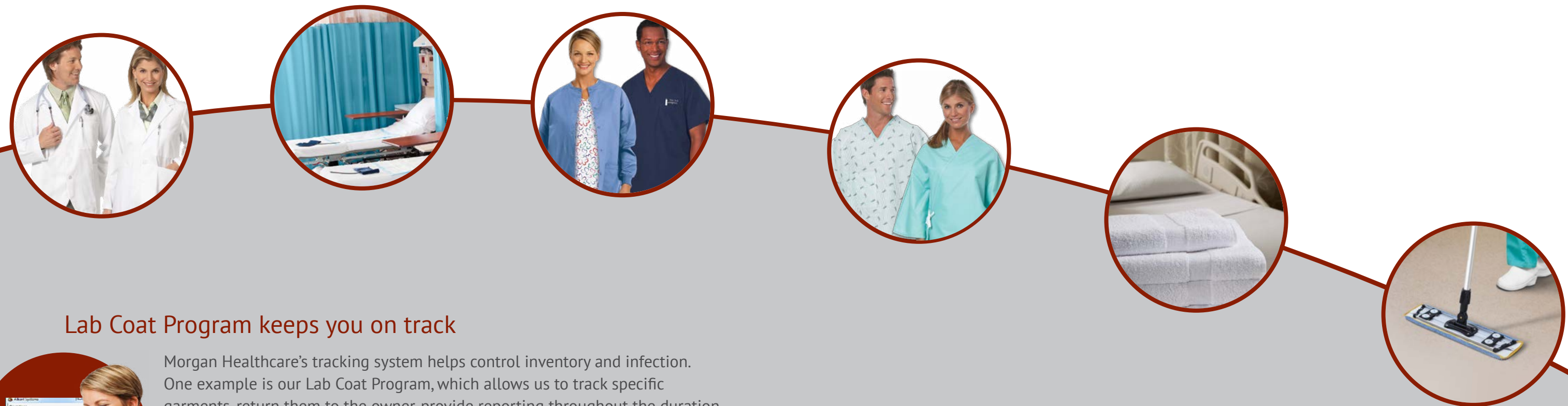
At Morgan Healthcare, we count – by customer – all soiled linen using the most updated count system technology in the market. Accurately counting linen enables you to significantly reduce or eliminate loss charges from your invoice.

## Microfiber Cleaning Products

Microfiber is a strong, lint-free, ultra-fine fiber that is more effective than traditional cotton fiber and removes bacteria without chemicals. Microfiber also reduces bacteria levels up to 99% and delivers 95% reduction in water and chemical costs.

*"Our Morgan service rep is very dedicated. He knows what we need and when we need it, which offers good consistency."*

**Teva E.**  
Administrative Director,  
Hospital Surgery Center



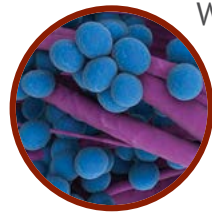
## Lab Coat Program keeps you on track



Morgan Healthcare's tracking system helps control inventory and infection. One example is our Lab Coat Program, which allows us to track specific garments, return them to the owner, provide reporting throughout the duration of the program, and notify the owner via email when the lab coat is ready for pick up.

The convenience is unbeatable: your lab coats are always available and always properly cleaned. No delays, no lost coats, no headaches.

## At the forefront of infection protection



With fast-moving bacterial infections like MRSA reaching near epidemic levels in healthcare environments, controlling the spread of pathogens has never been more critical. Morgan Healthcare helps you fight back with the latest wash process technology and laundering best practices to ensure every sheet and every garment is hygienically cleaned and sanitized.

Our reputation for maintaining the highest standards in safety and infection prevention is backed up by our HLAC certification.

### Patients aren't the only ones who are vulnerable

Without a documented record, your healthcare facility may be at risk of litigation if infection strikes. That is why Morgan provides our advanced tracking and reporting system to document precisely what materials have been cleaned.

**Consider this:** The Centers for Medicare/Medicaid Services no longer reimburse hospitals for costs associated with treating patients with Hospital-Acquired Infections (HAIs). The Centers for Disease Control estimate 1.7 million infections and nearly 100,000 deaths being a direct result of HAIs.



*"Morgan provides quality reports for me, which the State Department of Health requires. It proves our linen service is doing everything right."*

**Teleatha M.**  
Administrator,  
Endoscopy Center

## Pulling back the curtain on pathogens

Morgan's Privacy Curtain Cleaning Program helps healthcare facilities battle a previously unseen source of infection: the hidden bacteria lurking around cubicle curtains. Pathogens discovered on the hands of staff after opening/closing cubicle curtains include C.diff, Staph, MRSA and others that lead to dangerous Hospital-Acquired Infections (HAIs).

Morgan's systematic approach saves you time and money while reducing the burden on your EVS department. We hygienically clean privacy curtains to HLAC standards, press and repair, even remove and replace curtains if needed. We also track every curtain using the latest barcode and RFID technology and provide you with reports on laundry history. It's just one more way we're moving the industry forward in infection control.



Learn more about how Morgan Healthcare can help you reduce costs, improve productivity and enhance your image. Call **1-888-9MORGAN (966-7426)** or visit us at [morganservices.com/healthcare](http://morganservices.com/healthcare)

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1-888-9MORGAN (966-7426)  
morganhealthcare.com

## National network responsive to your needs

Every week, nearly 200 Morgan trucks deliver 1,200,000 pounds of laundry from our plants coast-to-coast to over 2,600 healthcare facility customers. Our national footprint means the flow of Morgan products is significantly less likely to be interrupted, even if an emergency impacts a local plant. Morgan's breadth is also an advantage for healthcare facilities operating out of multiple geographic locations.

